

Bob Dixon  
Presiding Commissioner

Rusty MacLachlan  
1<sup>st</sup> District Commissioner

John C. Russell  
2<sup>nd</sup> District Commissioner



Shane Schoeller  
Clerk of the Commission

Christopher J. Coulter, AICP  
County Administrator

Megan Applegate  
Executive Assistant

**COUNTY COMMISSION**  
**Greene County, Missouri**  
**(417) 868-4112**

**Greene County Commission  
Commission Briefing Minutes**

**Tuesday, May 10, 2022**  
8:45 AM  
Commission Conference Room  
1443 N. Robberson, 10<sup>th</sup> Floor

**PLEASE CHECK & RETURN**

PC *Bolix*  
 CC1 *Bolix*  
 CC2 *Absent*

The Greene County Commission is now offering an alternative to attending the meeting. Please join our meeting from your computer, tablet or smartphone <https://www.gotomeet.me/GCCCommissionOffice>. You can also dial in using your phone United States: +1 (872) 240-3412. You will be prompted for a PIN number where you will hit the "#" key and be prompted for an access code: 675-853-269

PLEASE BE AWARE: Cox Health has adopted a universal masking policy for all their properties. Masks are to be worn entering and exiting their facilities and medical office buildings as well as when in any interior common areas such as a lobby, hallway, shared bathroom, elevator, and stairwell

WARNING Under Missouri law, any individual entering the premises or engaging the services of Greene County waives all civil liability against the individual or Greene County for any damages based on inherent risks associated with an exposure or potential exposure to COVID-19, except for recklessness or willful misconduct.

**Attendees:** Bob Dixon, Rusty MacLachlan, Chris Coulter, Aubrey Lee, Robert Jehle, Laura Merriman, Jeff Scott and Rick Artman.

**Teleconference Attendees:** Allen Icet, Rance Burger, Justin Hill, Mailyn Jeffries, Phil Corcoran, Cindy Stein, Royce Denny, Jenny Hayward, Crystal Richards, Royce Denny, Jeff Bassham, and Fred Lizama.

**Informational Items**

Budget- Jeff Scott

- Sales Tax Oversight Board Update
- ERA Follow Up

Human Resources- Mailyn Jeffries

- Update on Open Enrollment

Chris Coulter

- Upcoming Meetings

Public Information Office

- Cornerstone Update
- Upcoming Interviews

**Cox Medical Tower • 1443 North Robberson Avenue, 10<sup>th</sup> Floor • Springfield, Missouri 65802**  
**Mailing Address 940 Boonville Avenue • Springfield, Missouri 65802**  
**[www.greenecountymo.gov](http://www.greenecountymo.gov)**

**Items for Consideration and Action by the Commission**

**EX 1** Discussion and Possible Vote: Sole Source Procurement Caterpillar Cab, Purchasing  
Commissioner MacLachlan moved to approve the Sole Source Procurement Caterpillar Cab.  
Commissioner Dixon seconded the motion and it passed. Yes: Dixon, MacLachlan. Absent: Russell.

**Other:**

Rick Artman discussed a Farm Road road-block issue.

With no other business the meeting was adjourned.

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Presiding Commissioner

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Commission Briefing Agenda**

**Tuesday, May 10, 2022**

8:45 AM

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Informational Items

Budget

Human Resources

Chris Coulter

Public Information Office

Items for Consideration and Action by the Commission

Discussion and Possible Vote: Sole Source Procurement Caterpillar Cab, Purchasing

Other:



OFFICE OF THE PURCHASING DIRECTOR  
1443 N. ROBERSON AVE., SUITE 1000, SPRINGFIELD, MO 65802

BOB DIXON  
PRESIDING COMMISSIONER

RUSTY MACLACHLAN  
COMMISSIONER, 1<sup>ST</sup> DISTRICT

JOHN C. RUSSELL  
COMMISSIONER, 2<sup>ND</sup> DISTRICT

May 10<sup>th</sup>, 2022

To: Greene County Commission  
RE: Single Feasible Source Purchase

Commissioners:

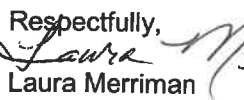
The Purchasing Department has determined the following item(s) are a single feasible source purchase and wish to enter the single feasible source purchase into the commission minutes.

*A used Cab for a Caterpillar 924G Wheel Loader, immediately available.*

Total cost for cab and labor to install will amount to \$22,165.44 as opposed to \$220,000.00 for new equipment of comparable size. Current machine is estimated to last another 5-10 years.

Authorized Dealer: Fabick CAT  
2222 E Kearney St.  
Springfield, MO 65803

Please see the attached advertising confirmation as well as correspondence provided by Caterpillar Inc. stating that Fabick CAT would be the authorized Caterpillar Dealer for the state of Missouri.

Respectfully,  
  
Laura Merriman  
Purchasing Director

By:   
Presiding Commissioner

By:   
Commissioner District 1

By:   
Commissioner District 2



Caterpillar Inc.

100 NE Adams Street  
Peoria, IL 61629

May 3, 2022

Ms. Laura Merriman  
Purchasing Director  
Greene County Purchasing Office  
1443 N. Robberson Avenue, 10<sup>th</sup> Floor  
Springfield, MO 65802

**Re: Authorized Caterpillar Dealer**

Dear Ms. Merriman:

Fabick CAT with primary offices at One Fabick Drive, Fenton, MO 63026-2986 ("Dealer"), is an authorized independent dealer of various models of Cat® branded machines, equipment, engines, oils, and spare parts ("Cat® products"). As an authorized Cat dealer, Dealer provides prompt, competent services for Cat® products in the state of Missouri: that part south/southeast and bounded by and including the Counties of Barton, Dade, Polk, Dallas, Laclede, Pulaski, Miller, Moniteau, Boone, Audrain, Montgomery and Lincoln, but excluding such portions south of the junction of the Mississippi and Ohio Rivers as lie east of the navigable channel of the Mississippi River (the "Service Territory"). Dealer is the only Cat dealer with approved business locations in the Service Territory; however, Caterpillar dealers may sell or service Cat® products outside of their respective Service Territory.

In the event the Dealer ceases to be an authorized Caterpillar dealer, support for equipment will be available from either a newly appointed dealer or another Cat dealer in the Caterpillar dealer network.

If you have any questions concerning Caterpillar or Cat dealers, or require additional information, please contact me at the number below.

Sincerely,

Nicholas A. Zerbonia  
Region Finance Representative

Americas Distribution, Service & Marketing Division  
Western Region  
(309) 494-6851  
NZ:CGH/03MAY2022

cc: M. McDaniel, Product Support, Fabick CAT  
A.Gaitens, Product Support Sales Manager, Fabick CAT

## FABICK CAT

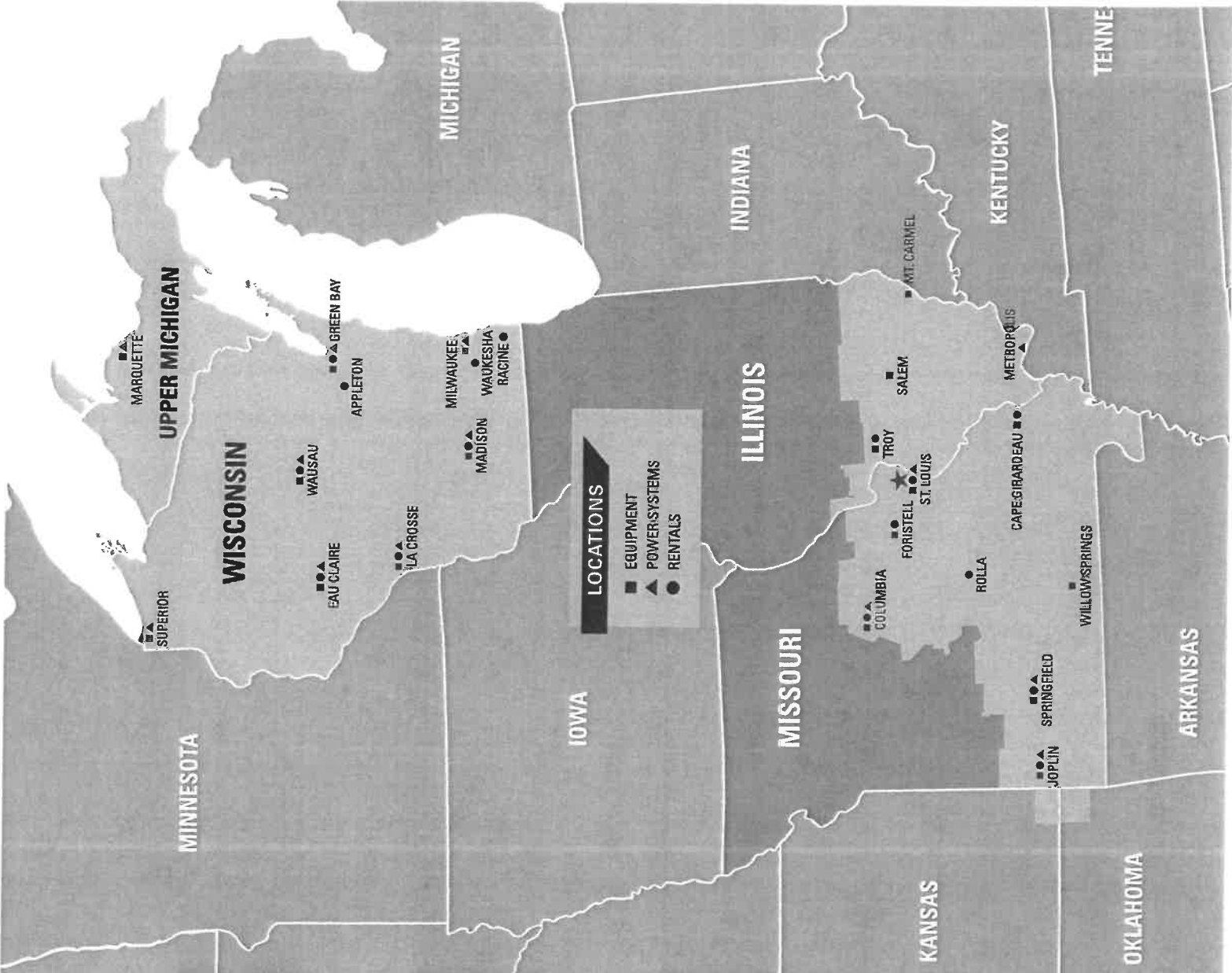
CAT® MACHINES FOR CONSTRUCTION, MINING, FORESTRY, AGRICULTURE, LANDSCAPING AND BUILDING TRADES.

## FABICK RENTS

CAT MACHINES, ATTACHMENTS, AERIAL, POWER AND OTHER JOBSITE EQUIPMENT FOR SHORT OR LONG TERM RENTAL.

## FABICK POWER SYSTEMS

ELECTRIC POWER GENERATION, ON-HIGHWAY TRUCKS, INDUSTRIAL AND MARINE ENGINES, COMPRESSED AIR AND TEMPERATURE CONTROL.



## Laura Merriman

---

**From:** Mac McDaniel <mackenzie.mcdaniel@fabickcat.com>  
**Sent:** Wednesday, May 4, 2022 10:04 AM  
**To:** Laura Merriman  
**Cc:** Wayne Sergent; Aaron Gaitens  
**Subject:** RE: Sole source letter for Greene County  
**Attachments:** Locations Capabilities Map.pdf

Good Morning, Laura,

Although Greene county is not specifically mentioned in the letter, it is included in the area that is outlined. It states that Fabick is the sole dealer in the state of Missouri south/southeast of a line that includes the counties of Barton, Dade, Polk, Dallas, Laclede, Pulaski, Miller, Moniteau, Boone, Audrain, Montgomery, and Lincoln. This means, in a slightly confusing way, Fabick is the only authorized Cat dealer south of a line that roughly follows highway 54 across the state. Anything north of that line would be Foley or Altorfer territory, everything south is Fabick. I've included a map that outlines our territory as described in this letter. Fabick is the only authorized Cat dealer in any of the yellow areas on the attached map. We are also the only authorized dealer in southern Illinois, all of Wisconsin, and the upper area of Michigan. Please let me know if this helps.

**Mackenzie McDaniel** | Product Support  
417-848-2481 Cell  
888-959-2100 Store  
**Fabick CAT**  
2222 E. Kearney St.  
Springfield, MO 65803

**From:** Laura Merriman <LMerriman@greencountymo.gov>  
**Sent:** Wednesday, May 4, 2022 9:17 AM  
**To:** Mac McDaniel <mackenzie.mcdaniel@fabickcat.com>  
**Subject:** [external] RE: Sole source letter for Greene County

Mackenzie,

Thank You ,, but this letter does not mention **Greene County** as part of the service area. Please help 🙏

**From:** Mac McDaniel <mackenzie.mcdaniel@fabickcat.com>  
**Sent:** Tuesday, May 3, 2022 9:15 PM  
**To:** Laura Merriman <LMerriman@greencountymo.gov>  
**Subject:** RE: Sole source letter for Greene County

Laura,

I have attached the requested letter from Caterpillar stating our territory boundaries and also that we are the only authorized dealer assigned the territory within those boundaries. Please let me know if you have any questions.

**Mackenzie McDaniel** | Product Support  
417-848-2481 Cell  
888-959-2100 Store  
**Fabick CAT**  
2222 E. Kearney St.

# Hattiesburg American

PART OF THE USA TODAY NETWORK

## Clarion Ledger

PART OF THE USA TODAY NETWORK

CONFIRMATION

GREENE COUNTY PURCHASING  
2065 N CLIFTON AVE  
SPRINGFIELD MO 65803-

PO#:

<u>Account</u>	<u>AD#</u>	<u>Ordered By</u>	<u>Tax Amount</u>	<u>Total Amount</u>	<u>Payment Method</u>	<u>Payment Amount</u>	<u>Amount Due</u>
SNL-030307	0005232696	Laura Merrimen	\$0.00	\$38.40	Invoice	\$0.00	\$38.40

**Ad Order Notes:**

Sales Rep: MMcDonagh

Order Taker: MMcDonagh

Order Created 04/25/2022

<u>Product</u>	<u>Placement</u>	<u>Class</u>	<u># Ins</u>	<u>Start Date</u>	<u>End Date</u>
SNL-SNL News-Leader	SNL-Legals	Legal Notices	1	04/26/2022	04/26/2022

**Text of Ad:** 04/25/2022

**NOTICE OF INTENT TO MAKE SINGLE  
FEASIBLE SOURCE PURCHASE**

Greene County believes there is only a single feasible source from which to purchase the following items, and intends to make a purchase unless viable competition is established. Contact the Purchasing Department at 417-868-4012 by 9:00 a.m. on Friday, May 6, 2022 if you can supply the following:

\*Used Cab for a Caterpillar 924G Wheel Loader immediately available.



**GREENE COUNTY PURCHASING**

933 N ROBBERSON AVE  
 SPRINGFIELD MO 65802-3859

CUSTOMER NO.	QUOTE NO.	DATE	CONTACT
2288600	182561	4/20/2022	
PHONE NO.	FAX NO.	EMAIL	
MODEL	MAKE	SERIAL NO.	
924G	AA	ODDA02419	
UNIT NO.	HOURS	WO NO.	P.O. NO.
099540	9999		
<b>Note</b>			

**SEGMENT: 01**      REPLACE CAB (510 7301)  
 NOTES:

**Parts**

Part Number	Description	Qty	Unit Price	Ext Price
1076144	GLASS	1	368.79	368.79
1110177	GLASS	1	368.79	368.79
169-5792	BOLT-HEX	4	23.76	95.04
1866190	ACCUMULATOR	1	112.04	112.04
2064431	HOSE AS.	1	62.13	62.13
2064432	HOSE AS.	1	85.26	85.26
2064433	HOSE AS.	1	84.46	84.46
2388648	CAT ELC	12	14.78	177.36
3J1907	SEAL	10	1.08	10.80
3K0360	SEAL	10	1.22	12.20
465-6506	FILTER	1	77.00	77.00
5D1026	CLAMP	4	1.93	7.72
5P0767	CM-HOSE STK	258	0.12	30.96
6V8398	SEAL O RING	10	1.13	11.30
6Y2525	SLEEVE	4	68.07	272.28
8T4001	NUT	2	4.16	8.32
8T4167	WASHER	6	2.19	13.14
8Y7119	WASHER	4	68.73	274.92
9W9940	MOUNT AS	4	76.15	304.60
9X7380	SEAL O RING	1	1.90	1.90
9X7382	SEAL O RING	3	1.94	5.82
CAB	CAB	1	13,995.00	13,995.00
3096932	CAT HYDO ADVANCED	19	22.67	430.73
FRN134AS	R134A 12OZ FREON	3	6.96	20.88

**Total Time and Material Parts: 16,831.44**

**Labor**

Description	Qty	Unit Price	Ext Price
E/M SHOP LABOR	40	127.00	5,080.00
<b>Total Time and Material Labor:</b>			5,080.00
<b>Segment 01 Total:</b>			21,911.44
<b>Total Segments:</b>			21,911.44
<b>MISC CHARGE - SF6</b>			254.00
<b>SUB TOTAL (BEFORE TAXES)</b>			22,165.44

PO#: \_\_\_\_\_ Authorized Name: \_\_\_\_\_ (signature)  
Date: \_\_\_\_\_ (print)

*Thank you for this opportunity to serve your company*

**CONTACT INFORMATION:**

Prepared by: Mackenzie McDaniel Phone: 417-848-2481 Email: mackenzie.mcdaniel@fabickcat.com Fax:

- This estimate will expire 30 days from the estimate date.
- Price excludes Freight Charges, Operating Supplies/EPA Fees and Overtime.
- Terms: Net 30
- Sales Taxes where applicable are not included with the above prices.

**Terms and Conditions**

BY SIGNATURE ABOVE, I certify that I am the owner or owner's agent, and authorize Fabick, its employees, subcontractors or consultants to perform the inspection, maintenance or repairs described above to include the provision and use of necessary materials required to accomplish the described work scope. I further authorize Fabick to operate the equipment, or any part therein described for the purpose of testing and/or inspection. I understand that payment for all work performed is due in full upon completion.

Upon acceptance, this quote becomes a legal agreement between you (either an individual or the entity you are authorized to represent) and Fabick. Further, signing certifies the information provided is true and correct, and that the signer is authorized to charge this purchase as noted. Fabick reserves the right to reject a partial or modified quote. You may cancel an accepted quote until the work is started. Once started, work may be stopped at anytime. Partially completed work will be billed based on Time and Materials at Fabick's prevailing rate. Additional handling and storage fees may apply to work partially completed or work temporarily put on hold.

**EQUIPMENT HAVING INSTALLED FIRE SUPPRESSANT SYSTEMS:** During course of repair work it may become necessary to deactivate or disturb mechanical and/or electrical components of the fire suppression system. Reactivation of the fire suppressant system is the responsibility of the customer and should be undertaken before machine operations. Fabick CAT accepts no responsibility for the reactivation, testing or operation of the fire suppressant system.

**STANDARD WARRANTY:** Parts for this repair are warranted as indicated by the manufacturer from the date of invoice. In addition, Fabick CAT's standard labor warranty of 90 days will apply. Full warranty statements, including limitations and exclusions, are available from any Fabick facility. Ask your service representative about additional or enhanced warranty availability.

**THESE WARRANTIES ARE EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS OF PURPOSE. REMEDIES FOR THESE WARRANTIES ARE LIMITED TO THE PROVISION OF MATERIAL AND SERVICES AS SPECIFIED HEREIN. IN NO EVENT WILL EITHER CATRPILLAR OR FABICK BE RESPONSIBLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.**

**CORE CHARGES:** Core charges will be returned to customer upon acceptance of the core by Caterpillar.

**OVERTIME:** Overtime can be added at customers request charged at Fabick's prevailing overtime rate.

**PARTS POLICY:** This quote does not include any un-salvageable parts. Parts will be set aside for customer approval before replacement.

**TURNAROUND TIME:** Fabick will not be responsible for circumstances outside of its control. If delays are experienced, the customer will be contacted. In no event will Fabick or subsidiaries be liable for any direct or indirect damages (including, without limitation, lost profits, lost savings or other incidental or consequential damages) arising out of the use or inability to use the machine, even if Fabick or subsidiaries has been advised of the possibility of such loss.

## Laura Merriman

---

**From:** Crystal Richards  
**Sent:** Thursday, April 21, 2022 10:28 AM  
**To:** Cindy Stein; Laura Merriman  
**Cc:** Lazall Tolliver; Harry Stennett; Rick Artman; Tami Greene  
**Subject:** RE: 924G Cab Quote

Cindy/Laura,

I've gathered some additional information from our Shop Supervisor, Lazall, to help us make a decision.

Our existing loader is a 2005 924G, and originally cost \$104,314.00.

Its estimated value today is around the \$20,000-\$40,000 range without an actual appraisal.

A new machine of comparable size like an Cat 930 wheel loader is around \$220,000.

If we were to replace the cab via this quote, it is estimated that our existing loader might last us another 5-10 years, or it could quit tomorrow (5-10 years is our best guess).

All things considered, especially with the inflation in the economy right now (and delays on receiving new equipment), we feel we'd be time & money ahead to replace the cab now.

It's a cost-efficient repair that would provide us with a machine to use now, safely, and hopefully will last us 5-10 more years.

Would this constitute an emergency purchase request?

Again, with the state of the economy right now, increased prices and equipment delays, we would like to procure this used cab so we can keep our operations running and not have to spend \$220,000 on a new machine.

Please let us know your thoughts.

Thank you,

### Crystal Richards, PHR

Finance & Administration Manager  
Greene County Highway Department  
2065 N. Clifton  
Springfield, MO 65803  
Ph: 417.829.6516  
[www.greenecountymo.gov](http://www.greenecountymo.gov)



**From:** Tami Greene <TGreene@greenecountymo.gov>  
**Sent:** Wednesday, April 20, 2022 3:28 PM

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