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BUDGET DEPARTMENT

Greene County, Missouri

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Budget Officer

November 6, 2025

Sales Tax Received in November 2025 (October 2025 processing)

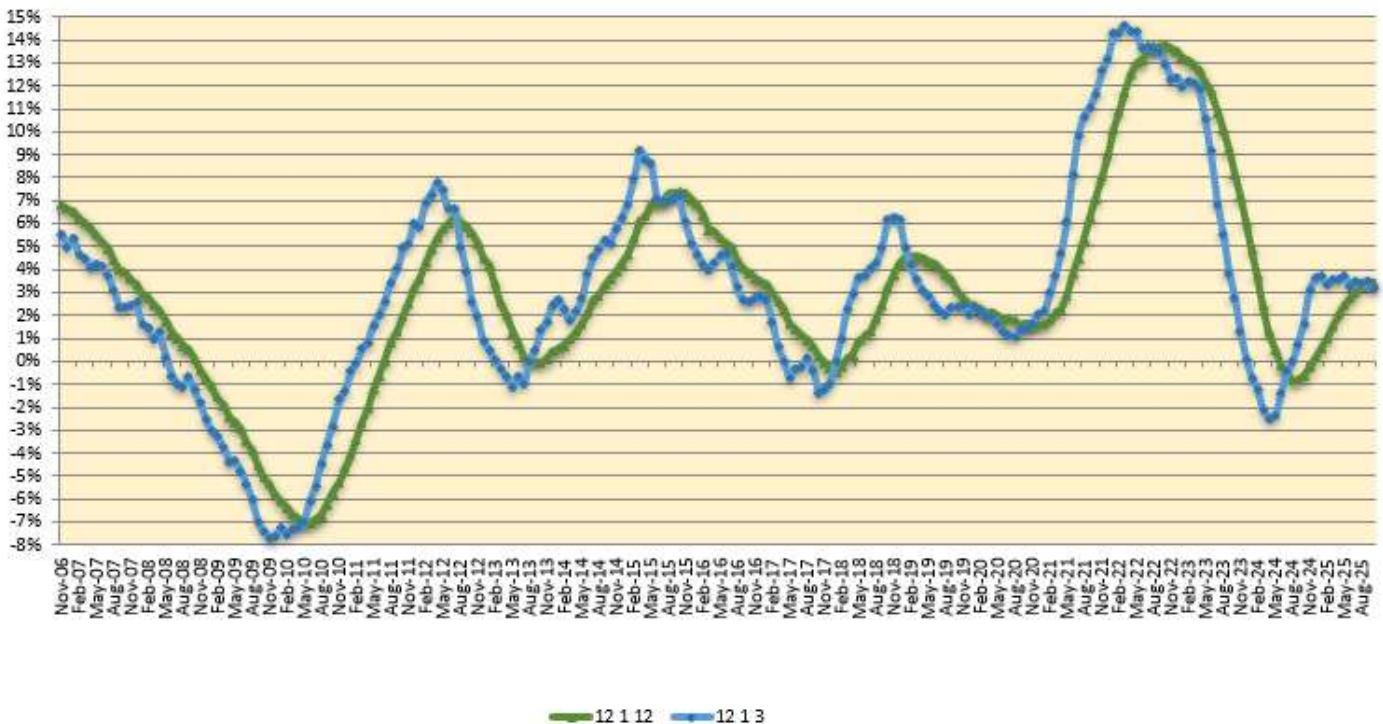
County's General Sales Tax is **Up 7.32%** for this month compared to the same month in 2024 or **Up \$115,384** in 1984 voter approved General Fund portion and **Up 2.89%** year-to-date compared to the same period in 2024 or **Up \$365,480** (March 2025 processing through February 2026 processing).

- Two of the top fifty remitters went unprocessed for an average total of \$10,730 and all of the previous two unprocessed had balances close to twice their average this month. The top fifty remitters represent 55.82% of tax receipts.
- Current activity suggests 1984 voter approved General Fund portion of Sales Tax for 2025 will end the year at 19,516,506 which is at 95.87% of budget or \$839,744 below 2025 general revenue Fund 101 budget of \$20,356,250 and \$425,805 above 2024 actual.

Trend Lines

The 3-Month trend line decreased -0.33% this month and the 12-Month trend line decreased -0.01% the gap between the two trend lines has changed to a negative -0.25%. The continued sideways movement in the 3-month trend line has allowed the 12-month trend line to catch up and now cross the 3-month trend line. This type of behavior has not occurred in the past 18 years. This crossing of the lines indicates a change to an environment of decreasing growth.

General Fund Sales Tax Trend
12 Month Rolling Average of 1yr Avg Growth
of the 3 & 12 Month Rolling Average of Sales Tax Receipts



Timing of Receipts versus the Economic Period Receipts are reported for

	10/25	10/24	9/25	9/24	8/25	8/24	7/25	7/24	6/25	6/24		
10th Month												
9th Month												
8th Month												
7th Month												
6th Month												
5th Month									8,317	6,043		
4th Month							16,858	11,259	18,089	8,964		
3rd Month					1,314,268	1,120,587	1,276,270	1,146,990	1,222,801	1,183,570		
2nd Month			1,735,244	1,771,391	1,797,411	1,830,480	1,630,003	1,754,228	1,951,449	1,818,394		
1st Month	301,615	212,666	149,964	213,504	227,141	307,477	234,490	186,402	262,296	257,533		
	301,615	212,666	1,885,208	1,984,895	3,338,820	3,258,544	3,157,620	3,098,878	3,462,951	3,274,503		
	5/25	5/24	4/25	4/24	3/25	3/24	2/25	2/24	1/25	1/24		
10th Month									1,064	65		
9th Month							734	3,356	1,120	-460		
8th Month					3,158	5,953	1,472	226	2,510	3,580		
7th Month			2,132	5,295	13,867	5,020	2,515	3,187	2,699	1,332		
6th Month	8,221	5,284	4,291	2,869	8,275	7,474	5,793	3,850	2,475	13,620		
5th Month	9,904	1,518	12,622	4,816	6,417	4,761	1,935	23,953	14,776	4,226	Total	Total Known
4th Month	12,610	10,300	9,071	9,554	23,905	36,792	20,491	9,680	59,856	360,052	Known	Activity in
3rd Month	1,231,215	1,058,641	979,526	1,060,278	1,357,371	1,381,590	943,770	1,191,084	1,045,463	1,027,430	Activity in	2024
2nd Month	1,819,702	1,853,162	1,936,568	1,703,704	1,760,972	1,583,239	1,558,918	1,529,335	1,485,416	1,248,515	2025 to	through
1st Month	217,226	209,312	263,089	220,988	187,089	243,763	231,170	203,590	195,281	200,518	Date	same Date
	3,298,878	3,138,217	3,207,299	3,007,504	3,361,054	3,268,593	2,766,798	2,968,262	2,810,658	2,858,878	27,590,903	27,070,942
											1.92%	

The reporting and/or processing of sales tax continues to be slower than last year. Sales that actually occurred in August of 2025 just now exceeded August of 2024. March through August are now better than last year and the overall increase is 1.92% for the calendar year-to-date.

Today's Report	
GR	1,673,694.00
GR 2	3,304,609.19
R & B	1,673,694.00
LEST 1	1,668,907.15
LEST 2	834,453.57
911	826,306.92
Parks 1	826,314.20
Parks 2	826,342.34
Total	11,634,321.37

Thank you,

Jeff Scott
Greene County Budget Officer