



Michael Cagle  
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## BUDGET DEPARTMENT

### Greene County, Missouri

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Budget Officer

November 5, 2024

#### Sales Tax Received in November 2024 (October 2024 processing)

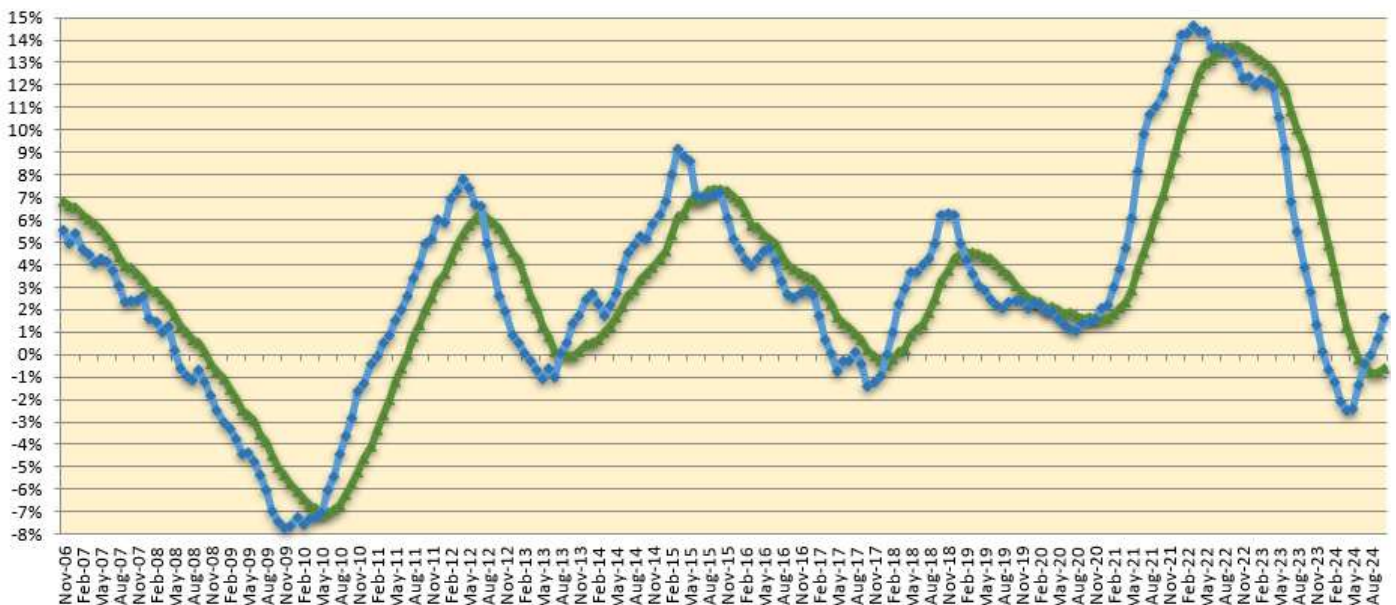
County's General Sales Tax is **Up 10.82%** for this month compared to the same month in 2023 or **Up \$153,892** in 1984 voter approved General Fund portion and **Up 3.52%** year-to-date compared to the same period in 2023 or **Up \$430,479** (March 2024 processing through February 2025 processing).

- Three of the top fifty remitters went unprocessed for an average total of \$22,904 and two of the previous three unprocessed did not have balances close to twice their average this month for an average total of 26,796. The top fifty remitters represent 45.60% of tax receipts.
- Current activity suggests 1984 voter approved General Fund portion of Sales Tax for 2024 will end the year at 19,031,703 which is at 97.42% of budget or \$504,026 below 2024 general revenue Fund 101 budget of \$19,535,729 and \$258,065.51 above 2023 actual. However, 72.5% of this increase has occurred in this month and the prior month. With the change in direction, the budget department believes the next 4 months should outperform the same period last year and the result will be much closer to the budgeted amount.

#### Trend Lines

The 3-Month trend line increased 0.89% this month and the 12-Month trend line increased 0.20% increasing the now positive gap from +1.58% to +2.28%. This month marks the change in direction of the 12-Month trend line from declining growth rates to increasing growth rates. It took 5 months for the changes impacting the direction of the 3-Month trend line to affect the cumulative numbers comprised in the 12-Month trend line. It is a very positive development for this change to occur in the more stable 12-Month trend line.

**General Fund Sales Tax Trend**  
**12 Month Rolling Average of 1yr Avg Growth**  
**of the 3 & 12 Month Rolling Average of Sales Tax Receipts**



**Timing of Receipts versus the Economic Period Receipts are reported for**

	10/24	10/23	9/24	9/23	8/24	8/23	7/24	7/23	6/24	6/23		
10th Month												
9th Month												
8th Month												
7th Month												
6th Month												
5th Month									6,043	17,932		
4th Month							11,259	9,624	8,964	7,690		
3rd Month					1,120,587	954,625	1,146,990	847,164	1,183,570	1,193,852		
2nd Month			1,771,391	1,549,958	1,830,480	1,809,650	1,754,228	1,908,036	1,818,394	1,743,132		
1st Month	212,666	308,129	213,504	143,911	307,477	217,348	186,402	320,501	257,469	175,796		
	212,666	308,129	1,984,895	1,693,869	3,258,544	2,981,622	3,098,878	3,085,325	3,274,440	3,138,403		
	5/24	5/23	4/24	4/23	3/24	3/23	2/24	2/23	1/24	1/23		
10th Month									65	359		
9th Month							3,356	1,484	-460	547		
8th Month					5,953	3,873	226	109	3,580	6,886		
7th Month			5,295	4,364	5,020	1,587	3,187	2,276	1,332	9,878		
6th Month	5,284	7,539	2,869	-10,775	7,474	10,619	3,850	4,862	13,620	-648		
5th Month	1,518	6,129	4,816	12,928	4,761	12,326	23,953	8,691	4,226	7,870	Total	Total
4th Month	10,300	33,693	9,554	34,886	36,792	69,180	9,680	14,167	360,052	16,993	Known	Known
3rd Month	1,058,641	978,714	1,060,278	942,250	1,381,590	1,345,949	1,191,084	796,299	1,027,430	1,001,039	Activity in	Activity in
2nd Month	1,853,162	1,833,403	1,703,704	1,725,407	1,583,239	1,574,941	1,529,335	1,677,544	1,248,515	1,508,814	2024 to	2023
1st Month	209,312	165,626	220,988	221,882	243,338	324,764	203,590	266,257	200,518	247,981	Date	through
	3,138,217	3,025,104	3,007,505	2,930,942	3,268,168	3,343,238	2,968,262	2,771,691	2,858,878	2,799,718	25,085,558	24,384,173

This activity continues to support an upturn in our consumer spending on sales tax items.

Today's Report	
GR	1,576,840.25
GR 2	3,002,808.12
R & B	1,576,840.26
LEST 1	1,575,100.40
LEST 2	787,550.19
911	751,243.04
Parks 1	751,250.54
Parks 2	751,374.47
<b>Total</b>	<b>10,773,007.27</b>

Thank you,

Jeff Scott  
Greene County Budget Officer