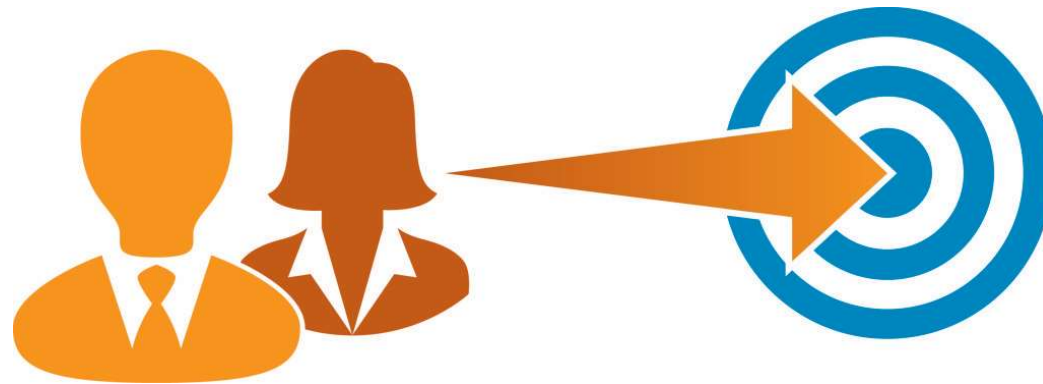


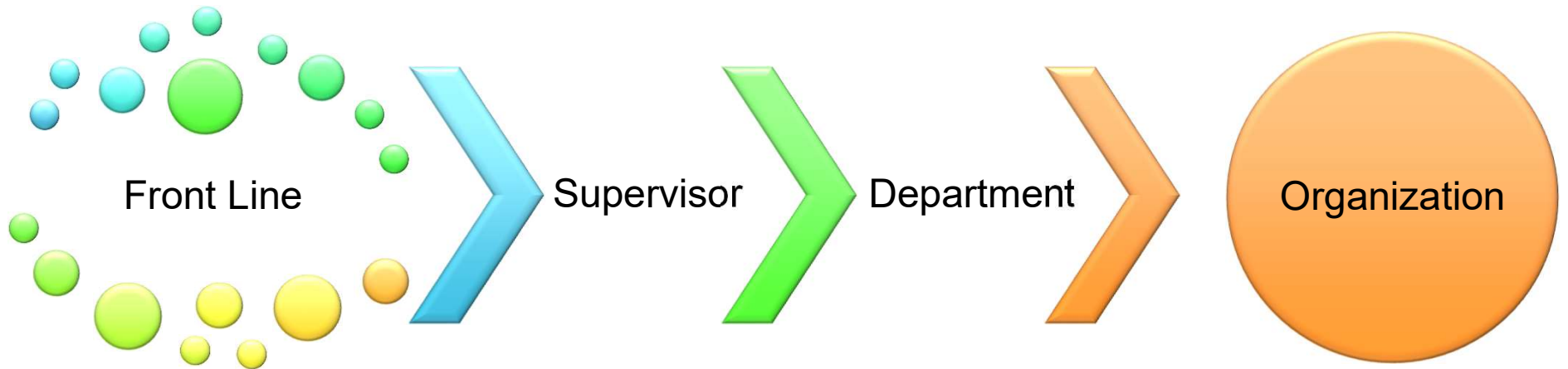
Create Line of Sight



#GATHERINGOFGAMES

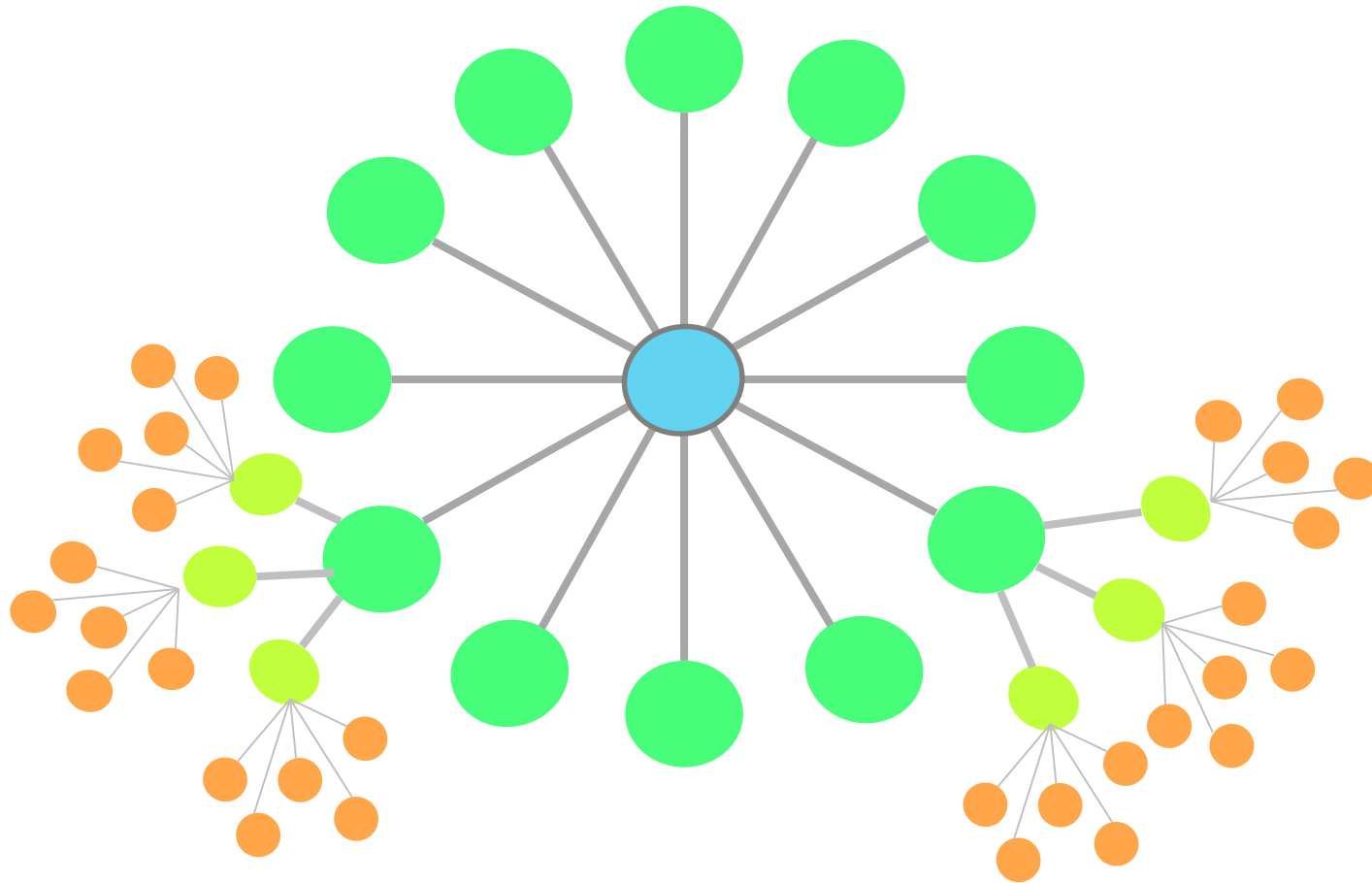
OPEN
THE CLOSE
BOOKS THE
GAP
ANNUAL
GATHERING
OF GAMES
CONFERENCE

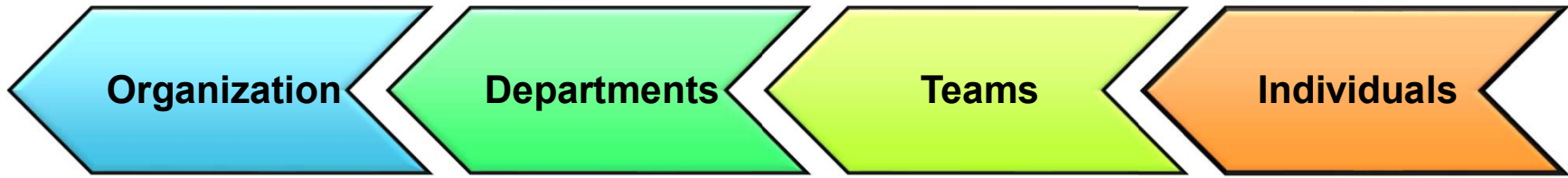
Cascading Scorecards



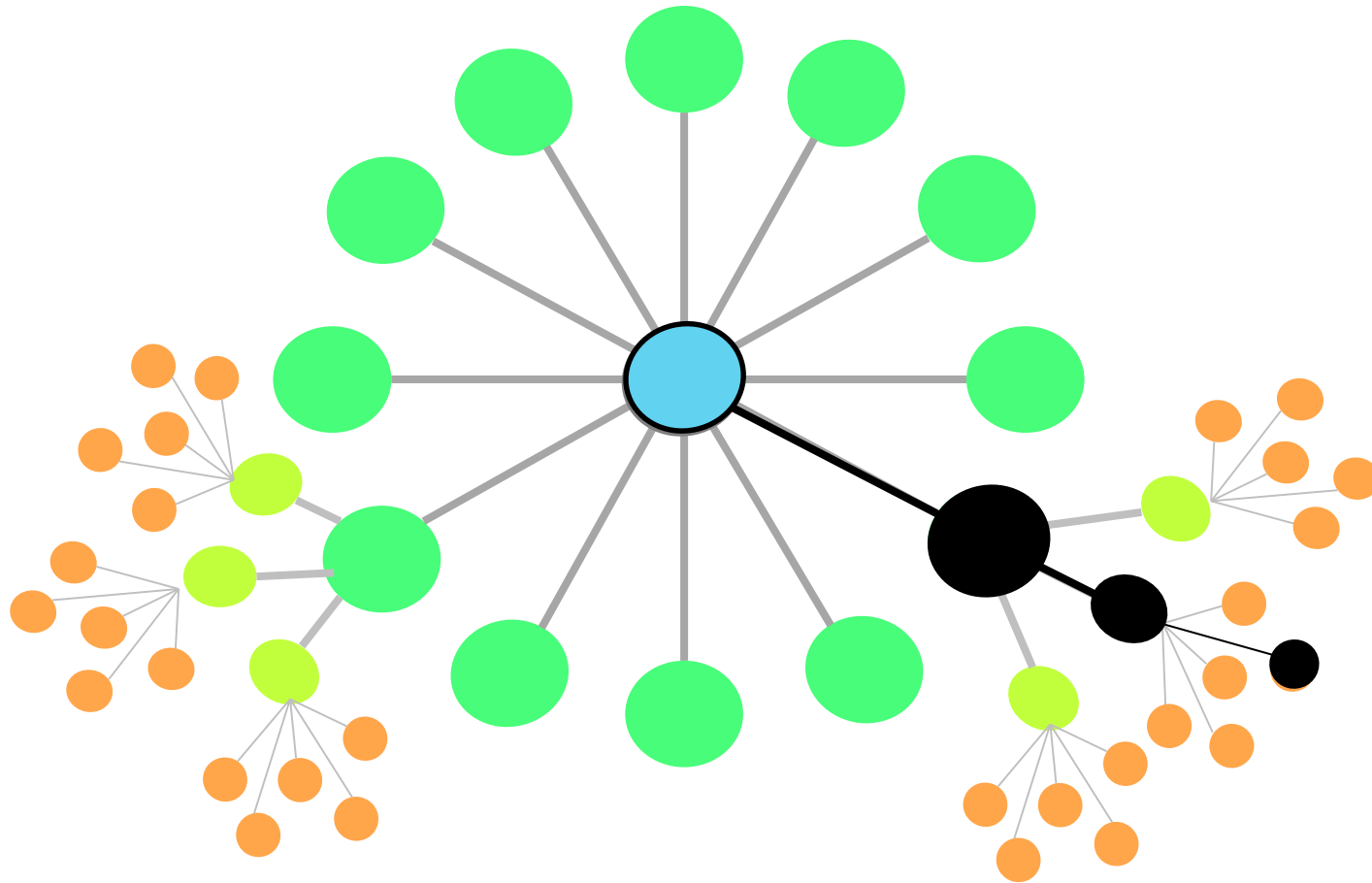


Sharing of Information thru the Organization





Receiving of Information from the Front Line



Act on the Right Drivers

Selecting the Right Measures



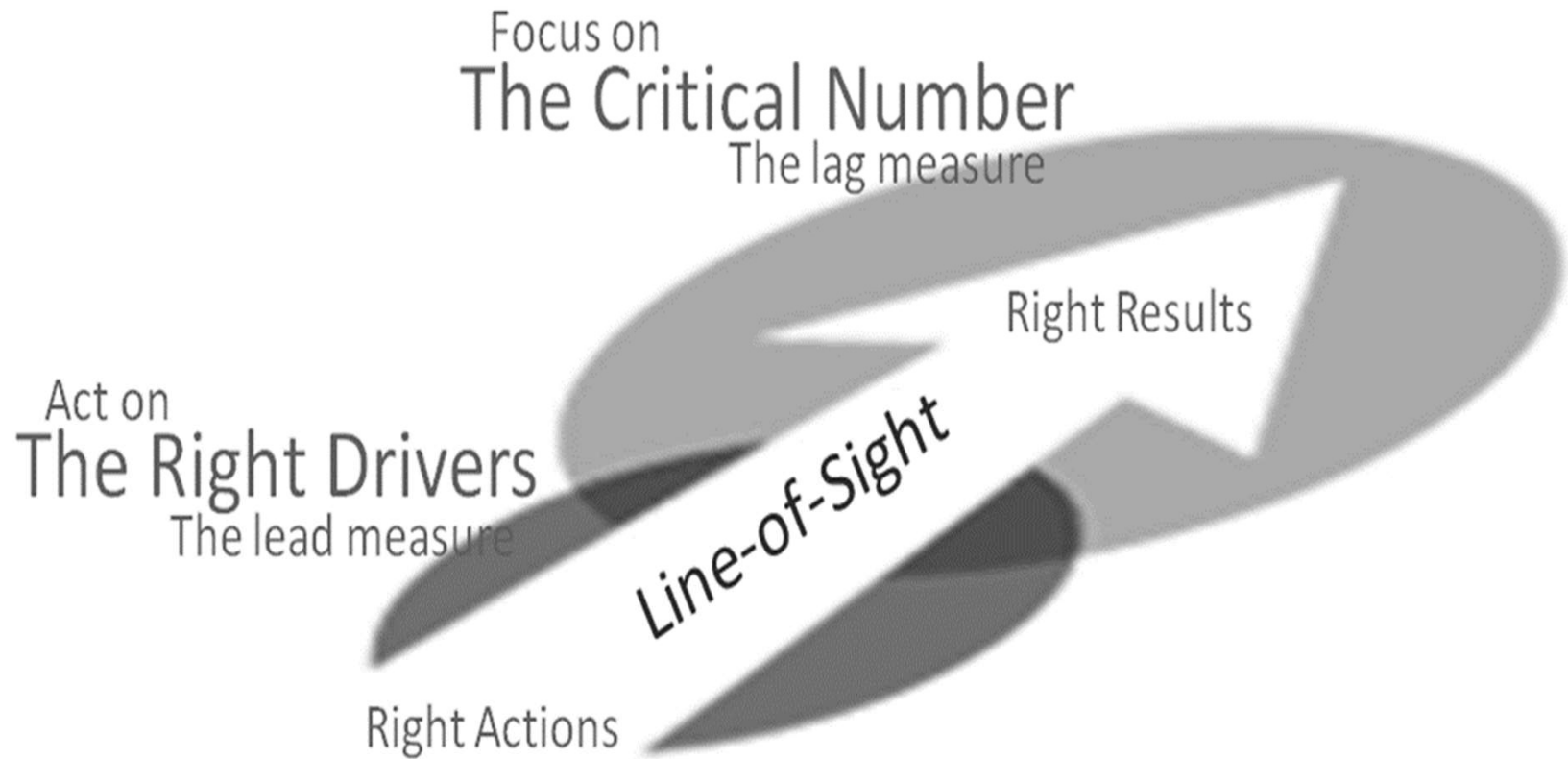
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The Right Driver

- It's the number that reveals **Cause-and-Effect**
- It's the number or action that will help us **predict** the outcome. *An insight or forewarning of what's likely to happen.*
- It's the number that directly **influences** the Critical Number

Act on the Right Drivers





Winning for your Workgroup

Winning....

- Best Day Ever.
- What did your team achieve?
- Make it positive...
 - We didn't have any accidents.
 - We worked safe one more day!!!!!!

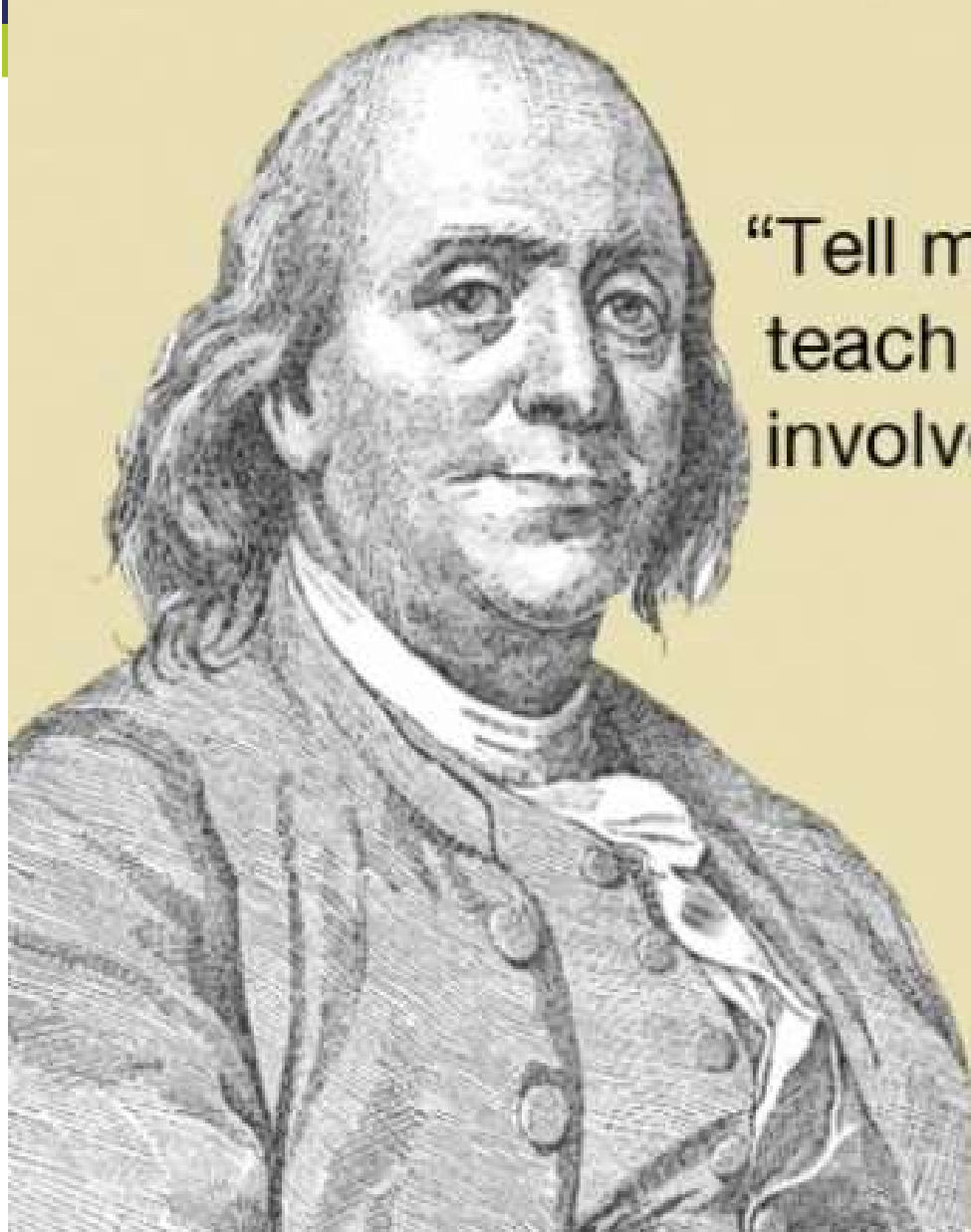
Think about...

- Financial
- Customer/Marketplace
- Operational/Processes
- People/Culture



**PEOPLE SUPPORT WHAT
THEY HELP
CREATE**





“Tell me and I forget,
teach me and I may remember,
involve me and I learn.”

-Benjamin Franklin