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May 5, 2025

Sales Tax Received in May 2025 (April 2025 processing)

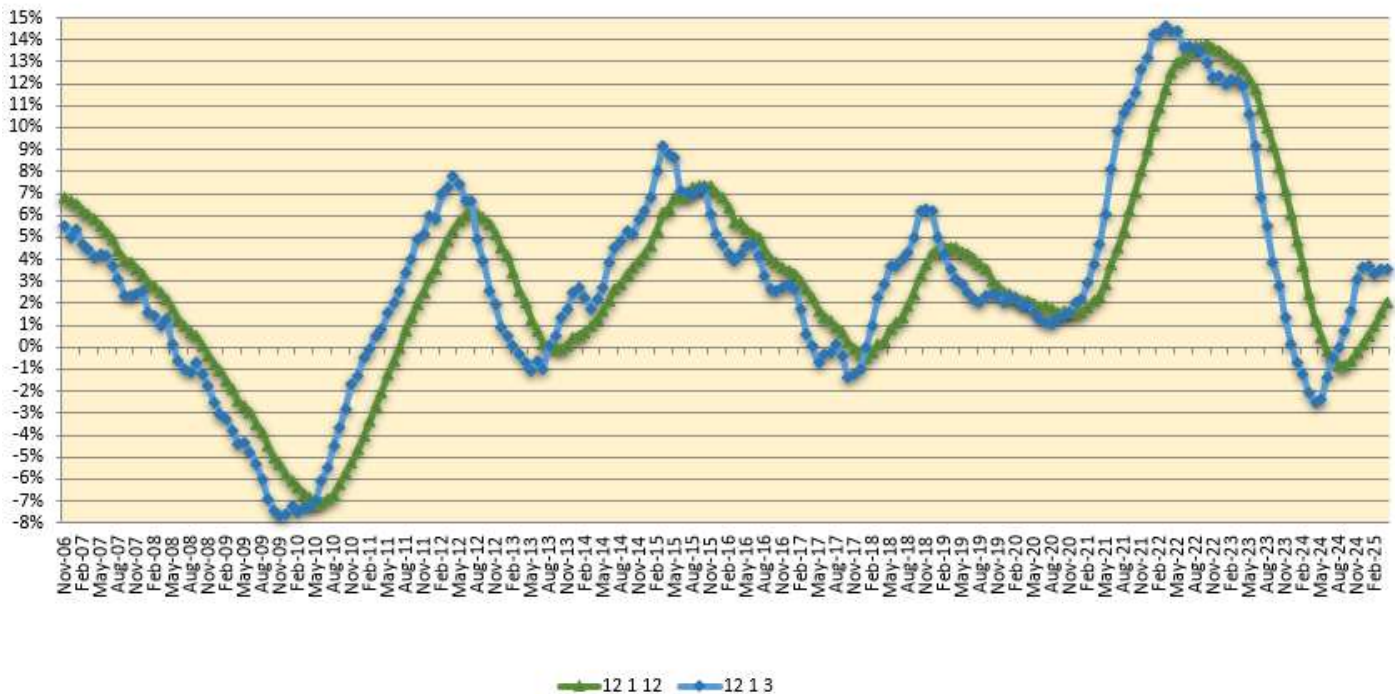
County's General Sales Tax is **Up 1.26%** for this month compared to the same month in 2024 or **Up 19,252** in 1984 voter approved General Fund portion and **Down 0.06%** year-to-date compared to the same period in 2024 or **Down \$1,678** (March 2025 processing through February 2026 processing).

- Six of the top fifty remitters went unprocessed for an average total of \$42,528 and one of the previous five unprocessed did not have balances close to twice their average this month for an average total of \$18,145. The top fifty remitters represent 48.5% of tax receipts.
- Current activity suggests 1984 voter approved General Fund portion of Sales Tax for 2025 will end the year at 18,961,812 which is at 93.15% of budget or \$1,394,438 below 2025 general revenue Fund 101 budget of \$20,356,250 and \$128,889 below 2024 actual. However, this is just the two months of the year and they are historically months that are below average in receipts.

Trend Lines

The 3-Month trend line **decreased 0.01%** this month and the 12-Month trend line **increased 0.48%** decreasing the now positive gap from +2.00% to +1.51%. The trend lines continue to indicate an increasing growth in sales tax related spending; however, the 3-Month trend line has been moving sideways for the last few months instead of increasing the GAP between lines. This slow down in short-term retail spending coincides with a change in consumer confidence, the decrease of stability in the markets and increased inflation expectations.

General Fund Sales Tax Trend
12 Month Rolling Average of 1yr Avg Growth
of the 3 & 12 Month Rolling Average of Sales Tax Receipts



Timing of Receipts versus the Economic Period Receipts are reported for

	4/25	4/24	3/25	3/24	2/25	2/24	1/25	1/24		
5th Month									Total	Total Known
4th Month							59,856	360,052	Known	Activity in
3rd Month					943,770	1,191,084	1,045,463	1,027,430	Activity in	2024
2nd Month			1,760,972	1,583,239	1,558,918	1,529,335	1,485,416	1,248,515	2025 to	through
1st Month	263,089	220,988	187,089	243,763	231,170	203,590	195,281	200,518	Date	same Date
	263,089	220,988	1,948,061	1,827,002	2,733,858	2,924,009	2,786,016	2,836,515	7,731,024	7,808,514
									-0.99%	

Last month March was the only month below previous year. Now those positions have reversed. A strong second month of postings turned current March higher than previous, while smaller 3rd and 4th month posting for February and January depicts a slowing of retail spending in 2025. It appears a larger volume of retail sales were being reported/processed later than they are in 2025. This leads to an appearance of stronger volume in 2025, until now. Concerns over the economy may have had a negative affect on consumer retail spending. As prices rise on basic necessities, sales tax is expected to increase.

Today's Report	
GR	1,541,665.53
GR 2	2,960,857.43
R & B	1,541,665.54
LEST 1	1,538,461.39
LEST 2	769,230.69
911	740,632.52
Parks 1	740,640.03
Parks 2	740,647.12
Total	10,573,800.25

Thank you,

Jeff Scott
Greene County Budget Officer